

# Personal Coaching Calls

## with Stacey Barr, the Performance Measure Specialist

### About...

#### why do it?

Performance measures and KPIs just don't seem to come naturally to people.

In fact, there are several challenges very commonly faced by people striving to develop performance measures and KPIs:

- figuring out what needs to be measured
- designing meaningful measures
- measuring intangible but important things
- getting people to buy-in to measures

If you're facing challenges like these, or even different challenges with measuring performance, I can make it easier for you by helping you to...

- kick start your performance measures project
- be a sounding board for your ideas
- guide you with tips and templates
- share my own experiences and learnings

#### what happens?

We'll use phone and email to work together. Now, you may worry it won't be as good as in-person meetings, but in fact it's much better:

- hardly any distractions, so it's easier to focus
- no time wasted in travel or preparation
- it's convenient, no matter where we are
- it's cheaper for you

There are two ways we can work together:

- one-off discussions, for you to book as you need me
- ongoing discussions, that you commit to as you pursue a broader goal with my help

#### one-off discussions

Have you ever had a situation where you thought, "If only I could just call someone and talk this through...get a few tips...get a template...bridge my knowledge...?"

All you have to do is book a call with me, and email me a summary of what you want to discuss.

#### ongoing coaching

After we've worked out what your goals are right now with regard to performance measures and KPIs, there's a chance we may agree to begin an on-going relationship.

We'll likely talk once every one to three weeks, for up to 45 minutes on the phone. Sometimes I'll have a little 'homework' for you, but mostly you'll work in between calls on actions you've chosen.

And I'll still be around to support you with free 'laser email coaching' in between our regular calls.

#### fees and guarantee

##### one-off calls

- \$450 + GST (total \$495) – for one 45 minute call
- valid for 1 month from date of purchase
  - payable by credit card or EFT

##### ongoing calls

- \$2450 + GST (total \$2695) – for a block of six 45 minute calls
- valid for 5 months from date of purchase
  - payable by credit card or EFT

##### money-back guarantee

If you don't find my help was useful for you, then I will refund your payment.

#### booking a time to get started

All you have to do is email me at [staceybarr@staceybarr.com](mailto:staceybarr@staceybarr.com) and let me know a little about the kind of help you're after, and whether you'd like a one-off discussion, some laser coaching or if you're thinking about on-going coaching. I'll get back to you within a day or so with some dates and times.

Stacey Barr, January 2010



# Personal Coaching Calls with Stacey Barr, the Performance Measure Specialist Booking Form...

## STEP 1: your details

Name: \_\_\_\_\_  
Position: \_\_\_\_\_  
Organisation: \_\_\_\_\_  
Email: \_\_\_\_\_  
Postal Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Phone: \_\_\_\_\_  
Mobile: \_\_\_\_\_  
Fax: \_\_\_\_\_

## STEP 2: payment details

Payment prior to the coaching commencing is mandatory. A condition of booking is your agreement to the terms & conditions, to the right.

I have read & agree to the terms & conditions, to the right.

### select your coaching method

**Tick** the coaching option are you selecting this time:

*GST applies in Australia only. If you live outside Australia, omit it from your total.*

- one 45 minute call – \$450 + GST (total \$495)  
 block of six 45 minute calls – \$2450 + GST (total \$2695)

### select your payment method

**Direct Debit** for: \$ \_\_\_\_\_ (BSB 064 105 Acct 1028 5300)

**Credit Card:**  Visa  MasterCard  Diners Club  AMEX

For amount: \$ \_\_\_\_\_

Card Number: \_\_\_\_\_

Card Security Code (last 3 digits on back of card): \_\_\_\_\_

Expiry Date: \_\_\_\_\_ / \_\_\_\_\_

Name on Card: \_\_\_\_\_

**Fax** your completed booking form to +61 3112 4116

## STEP 3: booking a time to get started

If you have not booked your first call yet, just email me at [staceybarr@staceybarr.com](mailto:staceybarr@staceybarr.com) and let me know you're ready to schedule, then I'll get back to you within a day or so with some dates and times.

Alternatively, call me on +61 408 883 458 to schedule your first session.

## conditions

### one-off calls

If you just want to talk through one very specific issue.

- one 45 minute call
- you will call me
- valid for 1 month from date of purchase

### ongoing calls

If you want to work together for a while on several issues, or a more complex issue:

- a block of six 45 minute calls
- you will call me (Brisbane phone number will be provided)
- valid for 5 months from date of purchase

### coaching schedule

My coaching days are Wednesdays and Thursdays.

### time zones

I'll make every effort to schedule coaching times convenient for you. However, please note that I work in the GMT +10 time zone, and schedule calls accordingly.

### money-back guarantee

If you don't find my help was useful for you, then I will refund your payment.

